2020-2021 ANNUAL REPORT

BUILDING HOPE TOGETHER

#PCResponds #PacificClinics
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Those who Champion our Cause
Established in 1926, Pacific Clinics is dedicated to unlocking the full potential of individuals, families, and communities through behavioral health services, early education and training. With operations at over 50 locations and 325 schools across Los Angeles, Orange, San Bernardino, Santa Clara and Ventura counties, we offer hope to more than 15,000 individuals annually to address trauma and life challenges through our comprehensive health services, case management, health navigation, early and continuing education, housing support and employment assistance.

**OUR MISSION**

Building on people’s strengths, we deliver quality behavioral and mental health care services.

**OUR VALUES**

**QUALITY**

We exist as an organization to assure that individuals and families reach the highest level of functioning and the best quality of life possible for them.

**DIVERSITY**

We celebrate diversity and respect cultural differences.

**SERVICE**

We ensure that consumers are always our first priority.

**INCLUSION**

We involve consumers, family members and others significant to them in the review and evaluation of our programs and services.

**TREATMENT**

We engage consumers, their families, and others significant in their lives as partners in treatment.

**EMPLOYEES**

We acknowledge and support our employees as our most valuable assets.
A Joint Message from the CEO and Board Chair: SUPPORTING EACH OTHER AS A COMMUNITY

We are very pleased to share Pacific Clinics’ impact report, Building Hope Together, with our clients, friends and generous supporters. It details the collective work of our diverse employees, board members and community partners during an extraordinary time of crisis that raised the urgent need for our behavioral health care services to unprecedented levels.

The coronavirus pandemic also has made clear what those working on the front lines of mental health and early education have long known: these programs are essential to not just the well-being of families, individuals and young children but also to the health and stability of our economy and communities.

The many stresses and challenges of the past year demanded the broad range of individualized services that Pacific Clinics is uniquely able to provide.

As the stories highlighted here show, Pacific Clinics’ dedicated employees met these challenges every day while adjusting to the changes in how they work and support their clients. Among those we have served are:

- Alana, who is learning about herself and how to love herself through our peer support groups
- Alex, who has benefitted from taking part in our Recovery Education Institute
- Helen, who found meaningful employment through our Employment Services program
- Oteka, who developed important new work skills in our Training Institute
- Harlan, who received housing assistance

Each has taken brave and life-changing steps, and we are proud that Pacific Clinics continues to serve Southern California with the highest impact behavioral health, employment services and early education programs.

With our health care system and the families that Pacific Clinics serves experiencing multiple stressors and challenges during the past year, your continued support has never been more valuable and appreciated. You helped ensure more than 15,000 people received the mental and behavioral care they needed, not just in a time of crisis but as the start of their journey to wellness.

James J. Balla, MBA
Chief Executive Officer

Richard M. Dominguez
Chair, Board of Directors

WE DO THIS WORK WHILE KNOWING WE MUST REMAIN DEDICATED STEWARDS OF OUR RESOURCES AND OF THE SAFETY AND SECURITY OF OUR CLIENTS AND THEIR FAMILIES.
WHERE WE SERVE

- Los Angeles County
- Orange County
- San Bernardino County
- Santa Clara County
- Ventura County

WHO WE ARE

1,000+ Dedicated Team
326 Schools Served
22 Languages Spoken

CERTIFIED COMMUNITY BEHAVIORAL HEALTH CENTER (CCBHC) CONSORTIUM

Pacific Clinics expanded to serve Santa Clara County through its CCBHC in partnership with Uplift Family Services and School Health Clinics of Santa Clara County. For the first 12 months of the project, more than triple the number of expected outcomes was achieved. Data from the CCBHC Consortium Report, “By the Numbers,” reveal the following:

- 2,943 Patient Screenings
- 324 CCBHC Service Referrals
- 40 Curbside Consultations
- 234 CCBHC Service Enrollments

As a model of integrated care, the CCBHC model demonstrates the potential that lies ahead as physical health, behavioral health and substance use disorder treatment services are delivered as whole person care.

WHO WE IMPACT

More than 15,000* infants, children, young adults and families positively impacted.

*This figure excludes services in San Bernardino County.

ETHNICITY

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GENDER

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<td>Male</td>
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AGE RANGE

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<td>26-59 years</td>
<td>30%</td>
</tr>
<tr>
<td>60+ years</td>
<td>10%</td>
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PACIFIC CLINICS RESPONDS TO CRISIS

We touched more than 15,000 lives in Southern California through one or more of our life-changing behavioral health programs during the coronavirus pandemic.

Additionally, Pacific Clinics celebrated its 95th anniversary! Scan the QR codes with your mobile device to watch our short films and learn more about what we accomplished throughout the year.

View our 95th anniversary timeline: https://www.pacificclinics.org/celebrating-95-years-of-service

Sustaining Relationships Through COVID

Our Mental Health Therapist Brooke provides tips on how to sustain connections through the pandemic to help you and your loved one through these uncertain times.

View video: https://youtu.be/ujdLGMkKGBs

Now More Than Ever: Pacific Clinics Responds to Crisis

During the pandemic, Pacific Clinics utilized innovative technology to deliver in-person and virtual services. Learn how we responded to COVID-19.

View video: https://youtu.be/r74d01qukF8

Self-Care During Quarantine

Make it easier to find time for yourself by designing a self-care cube with our tutorial.

View video: https://youtu.be/Of6o0YY74SY
CARING FOR OTHERS IS WHAT WE DO

Our housing team ensured the clients at our residential facilities were supplied with meals and personal protective equipment.

Our clinical team continues to provide services in person, in the field and remotely.

Donning personal protective equipment, our nurses are ready to see clients who need injectable medications.

We acted quickly and secured laptops for employees to work safely from home.

Our early education program, Head Start/Early Head Start, put together care packages including diapers, food and educational toys for families and children.

Our over 50 locations were retrofitted with plexiglass to ensure safety.
FINDING SUPPORT WHEN YOU LEAST EXPECT IT

HEAD START | EARLY HEAD START

Anzhel uses one word to describe her experience with Pacific Clinics’ Head Start program: “family.”

When she and her children moved to the United States in 2015, they arrived with no familial support system in place. “I did not have any relatives to help me with my kids,” she remembers. “It was a very difficult journey for us.” Four years later, she still feels very fortunate to have found Pacific Clinics’ Early Head Start program, which her son, Gor, began attending at 18 months old.

Anzhel and Gor both grew and developed tremendously during his years in Head Start. “When my son started attending Head Start, he did not speak,” she says. “Now he speaks not only in Armenian, which is our native language, he also perfectly speaks English. He knows the numbers, and he can write his name.”

At the same time, Anzhel went to law school, passed the state Bar Exam and began a successful career as an attorney.

“Head Start took care of my child while I was busy with all my studies,” she says. “I can’t even imagine what I would have done without this program.”

Along with enabling her to focus on law school and start her career, the Head Start teachers offered her parental support and guidance, which aided her in becoming a better parent.

During the pandemic, having access to Head Start, even virtually, was critical for Gor’s ongoing health and well-being. “My kids were really in distress because of the COVID-19 situation. Thanks to Head Start, we had all these Zoom meetings, and my son could talk to his friends. They were there for us.”

After beginning life in this country without a wealth of support, Anzhel now believes assistance will arise from unexpected places. “In this country of opportunities there will be helping hands out there, and Head Start was one of these helping hands for me and my family.”

COVID-19 Impact on Children and Families

Due to the COVID-19 pandemic, many of our families struggled to keep children up to date with well-child visits with doctors and dentists. As a program, we were not able to offer hearing and vision screening on-site and had to rely on information provided by primary care doctors to complete these sensory assessments.

However, Head Start supported families in accessing telehealth services and providing on-site fluoride treatments until they could get an appointment with their doctor or dentist.

In February 2021, 232 fluoride treatments were provided via drive-thrus at our Pasadena and Glendale centers.

In addition, we held oral health kit distributions every six months for children enrolled in the program, distributing 958 of these kits that include toothbrushes, toothpaste and other oral health resources and activities that encourage regular brushing.

Head Start provided 6,529 grocery packs, which include five breakfasts and five lunches. These grocery packs were offered to families during the 2020 calendar year, helping children and families receive healthy and fresh meals on a regular basis.
HEAD START / EARLY HEAD START AT A GLANCE

**Funding Sources**

<table>
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<tr>
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<tbody>
<tr>
<td>Federal Funds</td>
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<tr>
<td>CA State Preschool Program</td>
<td>$656,402</td>
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<tr>
<td>Child and Adult Care Food Program</td>
<td>$291,392</td>
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**TOTAL FUNDING SOURCES** $13,333,031

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**Expenditures**

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<thead>
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<th>Actual</th>
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<td>$12,808,512</td>
<td>$11,476,586</td>
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<tr>
<td>Training &amp; Technical Assistance</td>
<td>$233,127</td>
<td>$229,062</td>
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<tr>
<td>Food Services</td>
<td>$291,392</td>
<td>$207,683</td>
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**TOTAL FUNDING SOURCES** $13,333,031 $11,913,331

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Pacific Clinics Head Start/Early Head Start program was audited and found to be in compliance with the requirements described in the Uniform Guidance, for the year ended June 30, 2021.

**Ready for School Success**

School Readiness for Children Entering Kindergarten in Fall 2020

Comparison of Start of School Year (Fall 2020) vs. End of School Year (Spring 2021)

Physical

- Fall 2020: 55%
- Spring 2021: 88%

Social

- Fall 2020: 32%
- Spring 2021: 72%

Development

- Fall 2020: 18%
- Spring 2021: 61%

Science

- Fall 2020: 22%
- Spring 2021: 67%

Mathematics

- Fall 2020: 22%
- Spring 2021: 61%

Language

- Fall 2020: 22%
- Spring 2021: 69%

*We surveyed our families in May during the early stages of the COVID-19 pandemic to assess their specific needs within the following categories:*  

- Internet Access  
- Family Support  
- Family Well-Being  
- Child Support  
- Parenting Skills  
- Using Web Based Communication Tools (e.g. video calls, web meetings)  
- Getting Food  
- Helping My Child Cope With Change  
- Paying Rent or Other Bills  
- Obtaining Internet Access

Results indicate that our families needed the most support in the areas presented in the graph above, with the highest needs found in: **how to help my child cope with change, help paying rent or other bills and obtaining internet access.**

We provided various resources to help in these areas. Specifically, our Head Start / Early Head Start team connected families to local community resources for rent and utility payment assistance, and promoted special internet provider offers.

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**Policy Council Officers**

- Chair: Karen Preciado
- Vice-Chair: Daisy Almario
- Treasurer: Lena Demirdjian
- Secretary: Carolina Galvez
- Board Liaison: Rosa Singh-Perez

**Policy Council Members**

- Nusheek Dilanyan  
- Armine Dishagadzhyan  
- Francisco Guerrero  
- Brian Ponce  
- Emily Kemp  
- Leeanne Knighton  
- Nancy Lopez  
- Susan Mandel, PhD  
- Joanne Martinez  
- Tim McDonald  
- Naira Mkhitaryan  
- Luis Miguel Olivera Palomino  
- Connie Regan  
- Phin Regan  
- Jason Schlatter
“I always felt like I was different when I was growing up. Like a misfit or an oddball.”

The only child of traditional Chinese immigrants, Alana moved through her daily life unable to shake the weird, constant sensation that she was never quite herself. Recalling it now, she describes feeling like an imposter, without knowing why.

On her path to self-awareness, Alana discovered her true identity: she was a transgendered person in a culture where this was taboo. Her challenge would be to weigh the fulfillment of living life as her true self against the anxiety of disappointing her family.

Alana found her way to Pacific Clinics in 2012, seeking one-on-one therapy support. At age 22, she officially “came out” to her family and began expressing herself as a woman. Acceptance within the family circle has not come easily.

“I always felt like they already knew I was transgender but never outwardly spoke about it,” Alana says. Still, she senses that, together, they are turning a corner. “Now that I’ve told them, I feel like they’re not 100% accepting, but trying to understand me more.”

To cope with the stresses that come with living her authentic life—and to make progress in learning to love herself—Alana has joined peer support groups at Pacific Clinics’ Asian Pacific Family Center (APFC) site in Rosemead.

APFC provides on- and off-site programs sensitive to the cultural matrix of the community we serve. Among those programs: outreach, education, physical health services and peer support groups.

For Alana, the peer groups and workshops offered ways to enhance her social skills on different levels. She can find meaning in playing games, deconstructing a movie or even trying out her chops in a round of karaoke. In other workshops, she learns living skills essential for independent living.

At APFC, there is even room for her to stretch her talents as a workshop leader. Alana’s poetry workshops have become a special joy, helping her interact with others while sharing one of her greatest passions.

The peer groups loom large in Alana’s life, helping her love herself more and to feel comfortable in social settings familiar or new.

“Alana is phenomenal,” says Rita Wu, mental health therapist. “She always stays positive whenever she faces challenges, and speaks heartfully to share her life experience, which further helps others in group open up!”

Singing is one way Alana opens up. At Pasadena Community College, she dutifully completed a typing course. But in her singing class, she was all in. “I love to sing,” she declares. “I would describe my style as a cross between Dido and Billie Eilish. When I do karaoke or sing, I feel better. It’s a coping mechanism and stress reliever.”

Though Pacific Clinics has helped her put considerable distance between the Alana of today and the confused youngster she once was, Alana admits to a share of bad days among the good, especially given the months of isolation under the cloud of COVID-19.

At least, she says, the pandemic has given her time to reflect on what she wants. Perhaps, she muses, she’ll see her work published some day. Or perhaps she’ll graduate from the karaoke workshop to the concert stage. Alana can see possibilities.

Joana Garcia, associate divisional director, shares, “Alana’s resilience and courage in being her authentic self is inspiring. It takes a special kind of strength to persevere amid personal challenges with this journey - and actively share one’s voice, serving as a model, to help others.”
LIGHT AT THE END OF THE TUNNEL

SUPPORTIVE EMPLOYMENT SERVICES

For Helen, the future seemed to glow with possibilities.

She was on the hunt for a full-time job, envisioning a career that appealed to her compassionate nature. She imagined herself as a domestic violence counselor, guiding people toward happier lives. Perfect, she thought.

But as it did with many others, the coronavirus pandemic wreaked havoc with Helen’s dreams.

Businesses shut down, schools closed their doors. Helen’s search for a better paying job with long-term career opportunities was rapidly declining. And there was another, serious complication. A year earlier, she’d suffered an injury that affected her ability to speak. A cheerful soul who admittedly loves to chat it up, this blow hit Helen hard.

A timely referral sent her to Pacific Clinics, where she began working with a therapist from her native country, Taiwan. The pairing worked like a charm. “There were so many things I didn’t have to explain,” says Helen, who at age 10 moved with her parents from Taiwan to Southern California. “There was a place I could go where they knew my culture.”

Even with her success in therapy, it didn’t relieve Helen’s pressing need for employment. Then, in another happy turn of events, a second referral directed her to Pacific Clinics’ Employment Services Program.

For more than a half-century, the program has helped clients find employment that matched their skills and interests. This approach, clinicians have found, can play an important role in recovery from mental illness or behavioral struggles.

The Employment Services Program offered Helen four distinct services: She learned to identify her skills, worked on résumés and received job training. She developed great job skills through volunteer or paid positions at Pacific Clinics. The program’s job training, replacement and retention unit worked with her, one-on-one, to prepare her for job interviews, find good opportunities and land the job she was after.

Program clinicians stayed in Helen’s corner after she’d been hired, providing her with ongoing support to help her keep and progress in her new job.

For Helen, the program had quick and dramatic results. Today, she is a behavioral specialist with autistic clients, acting as a peer-to-peer counselor who assists others in their mental health recovery, helping them navigate social service programs.

“I love talking, and that’s what they need,” she says. Her love of the work has her thinking ahead: she now can easily see herself as a peer partner. “I love to share; I want to use my experience to help motivate other people.”

Kandace Henderson, an employment specialist at Pacific Clinics, valued that spirit. “In the short time that I worked with Helen, I noticed that she always has a positive attitude and is constantly talking about how she would like to assist people.”

After observing Helen’s impressive work with clients, Henderson adds, the young woman’s supervisor “is now having Helen train other staff.”

Philosophical about her bouts with injury and joblessness, Helen’s chin is up, as always. “Everything happened for a reason,” she says. “And I’m using this as a way for me to help other people.”
COMPASSION AND CARE LEAD TO HOPE

SUPPORTIVE HOUSING SERVICES

Harlan's story is full of rain, hard partying, drugs and homelessness. It’s also been shaped by hope, heart and acts of kindness. And by a fateful trip to the emergency room.

In 1984, he left West Virginia and headed for Los Angeles. It went well at first. Harlan—also known as Michael—began working as a carpenter and cabinet maker. In no time, he discovered Hollywood. Harlan was all in; Hollywood knew how to party. But drugs soon moved into his world, and the fun moved out.

“I take full responsibility for my actions and decisions earlier in life that caused my homelessness,” Harlan says. “I don’t want to go back.” He put drugs behind him in 2003, but there was no happy ending. Seven years later, he lost his job and his home. Seeking temporary shelter, he managed to get permission to use parking garages or to camp out behind local businesses. Harlan found out just how wet rain can be.

Still, he was always ready with a wave for neighborhood residents, among them Mark and Spencer. “Over the years,” Mark says, “Harlan became a fixture in the neighborhood. [He] knew all the names of each neighbor and the children, and would greet each person with ‘hello’ or a wave every day.”

Mark and Spencer “developed a mutual trust with Harlan,” gradually learning “a few things about him and why he may have ended up homeless.” They invited him into their home to shower, do his laundry, enjoy an occasional meal and movie.

On a miserable, wet winter night in 2018, Mark spotted Harlan. He was alone, soaked to the bone, and unsheltered. Mark and Spencer’s compassion took over again. After consulting with their neighbors and landlord, they cleared space in their garage and invited him in.

The neighbors pitched in, purchasing a microwave, clothes, books and food for Harlan.

“The first night he spent with us,” Mark recalls, “Harlan sat down on his bed and said ‘This is the first time in nine years I’ll be able to sleep without my boots on.’”

Harlan’s 18-month stay in Mark and Spencer’s garage was interrupted by an out-of-the-blue visit to the emergency room. Harlan was referred to Pacific Clinics, where he was diagnosed with post-traumatic stress disorder (PTSD).

At Pacific Clinics, Mental Health Therapists Irma Lopez and Esther Kim entered Harlan’s life as part of his clinical team. Lopez, he says, is in touch with him once or twice weekly, corolling services for which he’d never known he qualified.

“They helped me in ways I couldn’t imagine,” Harlan remembers. “They went above and beyond their job.”

Collaborating with Harlan’s treatment team, Lopez and Kim were able to place him in a residential housing facility. For more than four months, it has been his new home.

“I want to recognize Mark, Spencer, Irma and Esther,” Harlan declares. “They saved my life and gave me hope. If there were only a dozen more people with [their] heart and kindness, we would be a lot better.”
Alex has a serene smile, a tremendous work ethic and a brain that has landed her on the Dean’s List at her college. It is where she has already been in her life, however, that speaks volumes about where she intends to go.

Alex has experienced firsthand the trauma that shakes a family’s foundation when substance use disorder pushes its way in. “My family has suffered from alcohol and drug issues,” she says, “so I know how it affects not only the individual but the whole family.”

She sought help at a Transitional Age Youth (TAY) center in Santa Ana, a safe place where teens and young adults aged 16 to 25 years are empowered to take an active role in creating positive lifestyle changes. “I’m just doing my part to make a change,” she realizes now, thinking of her personal crossroads.

Free of charge for those who qualify, the nurturing TAY center environment was a true “stepping stone” for Alex. After three months of observing her significant progress toward healthy, independent living, the center’s care coordinator could see that Alex was ready for the next step.

Would Alex be interested in furthering her education? she asked. The coordinator thought Pacific Clinics’ Recovery Education Institute (REI) would be a good fit. Not one to get in her own way, Alex enrolled in REI the next day.

From the start, Alex recalls, the REI professor made her feel welcome. “I’ve always been a studious person and always received ‘A’ grades,” she notes, “but what I really enjoyed was that the professor expressed ‘It’s not about the grades but how you grasp concepts.’”

REI was indeed a perfect fit for Alex. Its classes prepare students for certification or vocational programs, and/or for college settings, helping them develop the personal and academic skills they’ll need to succeed. Its goal is to help students pursue a degree in the mental health field, a path Alex already had chosen for herself.

On her way to a career as an alcohol and drug counselor, she is working as a behavioral health technician at Mental Health House in Costa Mesa, where she helps arrange transportation for facility residents who need to get to medical appointments, work or school. She also coordinates skills groups ranging from stress management and budgeting to health and fitness.

“I’m proud to say that I’ve grown from being a peer partner to being more hands-on with clients,” Alex observes.

The Institute’s no-cost program for eligible students hit home during the pandemic, when Alex’s wife lost her job. With one less income in the house, purchasing textbooks for her classes at Saddleback Community College—one of Pacific Clinics’ education partners—suddenly became a challenge. But REI had her back: textbooks were provided free of charge, along with a Chrome laptop and virtual assistance with study strategies and essay writing.

At Saddleback, where Alex’s grade point average is an impressive 3.6, she is part of REI’s counseling program that will lead to a career. “It’s never too late to continue education,” she believes. “Knowledge is growth. Sometimes you have to take a leap of faith and try it once. And if you enjoy it, then enjoy the rest of the ride.”
Oteka is a problem solver. In the course of a single working day, the social worker brings her skills to bear on veterans’ issues more numerous, complex and heartbreaking than many people encounter in a year.

The issues range from poor health, homelessness, substance abuse, thorny legal matters, lack of training for the modern workplace—a virtual Pandora’s box of problems, each one a barrier to employment for Oteka’s vulnerable clientele.

Oteka, however, is determined to help her clients—unemployed and marginally employed veterans—in their quest for the dignity of good jobs. “Learning about the stories of the veterans I serve and helping to change their circumstances is extremely rewarding,” she says. “They have laid down their lives to protect our freedoms, so I think the least we can do is ensure they have a roof over their heads and employment that brings joy to their lives.”

Her skills and attitude have not gone unnoticed at the Veterans Community Employee Development Program (VCED), where she serves the Veterans Healthcare Administration. An offer to take on more responsibility and to supervise social work interns soon landed in Oteka’s inbox.

Her answer, true to character, was a firm “Can do.” But she knew she needed to fill in some blanks, to bolster her skills set with the right kind of training for her new role.

Enter Pacific Clinics Training Institute (PCTI). “Pacific Clinics and PCTI have a long and positive history in the community,” Oteka says. “I knew about their clinical classes before I was at the Veterans Administration.”

She promptly signed up to attend PCTI’s clinical supervision training course, where participants learn how to supervise, manage, support and develop staff or interns during a 15-hour program spread over several days. To keep staff and students safe, all trainings were hosted via Zoom.

Oteka came to PCTI looking for answers to specific questions. “My main concern about supervising interns,” she explains, “was how do I supervise them if they’re not in my sight? How do I protect myself if they harm a patient [accidentally] while under my supervision?”

She got answers, and then some. “Both instructors for the clinical supervision training were some of the best I’ve encountered in my professional career.” They delved into misconceptions and supervision risks. They took on real world scenarios.

“You can tell they really cared about what they were teaching and what we, as attendees, had to say about our experiences and questions. It was a great interactive and engaging experience.”

Oteka’s PCTI clinical supervision training was not her first contact with the institute. She has been taking required trainings and professional development courses at PCTI since 2017. It has been her go-to program during a social work career that has touched the lives of battered women and families, homeless, abused and neglected older adults and children, and the dually diagnosed. A person who has dual diagnosis is someone who has two or more diagnoses. For example, they may have substance use disorder and bipolar. Or post-traumatic stress disorder and depression.

Her work with high-risk populations, spanning a decade in various departments of the Greater Los Angeles Veterans Affairs Medical Center in West Los Angeles, lends heft to her assessment of Pacific Clinics’ PCTI program: “I would recommend PCTI to my other social work and therapist colleagues for trainings that will stay with them for the duration of their careers.”
FAMILY IS WHERE THE HEART IS

MENTAL HEALTH SERVICES

The psychological effects of the COVID-19 pandemic are tough enough on adults, but young children are especially challenged. They have to depend on parents or other caretakers to help them navigate COVID-19 confusion.

The Hayward family is raising three beautiful young children, all who were in foster care before coming to the loving place they now know as home and family.

A schoolteacher in an area she describes as “not the wealthiest,” Victoria has observed heavy gang influence at every turn. All too often, she’s seen students “leave and go into foster care.” Over time, both she and her husband have seen that some homes were wonderful places for children. “Some,” she shakes her head, “were not.”

“We wanted to provide a safe place where kids can be kids,” she says. When her son came home to them, Victoria recalls, he had been in a foster home for three months. Worried about their son’s psychological state after his experience there, she and her husband sought help from Pacific Clinics’ mental health services.

Edna, a mental health therapist at Pacific Clinics, began to work with him. At eight months old, he was diagnosed with adjustment disorder, and later with post-traumatic stress disorder (PTSD).

As she worked with the little boy, Edna had the opportunity to observe his big sister. However, she was exhibiting PTSD-like behaviors the therapist believed might have been precipitated by the presence of a new baby in the house. Ultimately, however, she was diagnosed with anxiety.

“She is very social and lovely,” Victoria says of her oldest. But her daughter was dealing with a kindergarten year spent in Zoom classes. In pre-pandemic times, visits to the grocery store were fun adventures for her daughter, who would take her social cues from the busy shoppers around her, each tomato or box of pasta a delightful discovery.

“Now, when we do take her, she has a hard time,” says Victoria, attributing the change in her daughter to anxiety and depression.

“She doesn’t understand why she can’t go to school and see her friends,” she adds, frustrated that the only exceptions are during trips to her daughter’s school to pick up her schoolwork packet. “She lights up when she sees others picking up their packets, too.”

Still, their work with Edna at Pacific Clinics is paying off. With Edna’s help, though, the family is getting through it all together.

“Miss Edna has helped to keep the normalcy,” says Victoria. “She encouraged us to not always keep them in the house, but to do outdoor activities with the children, like going to the park or going for walks, so they’re not scared when we start going out.”

The rest comes naturally to the Hayward family, who make sure each day is filled with love and the security of home.
# Statement of Activities and Changes in Net Assets

<table>
<thead>
<tr>
<th>Revenue Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants and Contracts</td>
<td>$82,963,442</td>
</tr>
<tr>
<td>Federal Awards</td>
<td>$14,764,116</td>
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<tr>
<td>COVID-19 Grant Revenue</td>
<td>$5,767,476</td>
</tr>
<tr>
<td>Contributions</td>
<td>$8,187,711</td>
</tr>
<tr>
<td>Investment Income</td>
<td>$4,252,229</td>
</tr>
<tr>
<td>Client &amp; Third-Party Revenue</td>
<td>$2,330,766</td>
</tr>
<tr>
<td>Net Assets Released From Restrictions</td>
<td>$4,734,811</td>
</tr>
<tr>
<td>Other</td>
<td>$2,893,888</td>
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<tr>
<td><strong>Total Revenues</strong></td>
<td><strong>$150,739,919</strong></td>
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</tbody>
</table>

## Expenses

<table>
<thead>
<tr>
<th>Expense Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>$85,951,718</td>
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<tr>
<td>Supporting Services</td>
<td>$19,915,126</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$105,866,844</strong></td>
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</tbody>
</table>

## Changes in Net Assets

<table>
<thead>
<tr>
<th>Changes Type</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Changes in Net Assets Without Donor Restrictions</td>
<td>$837,033</td>
</tr>
<tr>
<td>Changes in Net Assets With Donor Restrictions</td>
<td>$(353,127)</td>
</tr>
<tr>
<td>Net Assets, Beginning of Year</td>
<td>$8,078,806</td>
</tr>
<tr>
<td><strong>Net Assets, Ending of Year</strong></td>
<td><strong>$8,562,712</strong></td>
</tr>
</tbody>
</table>

## Source of Funding

- **81%** Los Angeles County
- **12%** Federal/Head Start
- **1%** San Bernardino County
- **1%** Orange County
- **1%** Ventura County
- **3%** Other Contracts
- **1%** General Fundraising/Other

---

# Statement of Financial Position

## Assets

<table>
<thead>
<tr>
<th>Asset Type</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash &amp; Cash Equivalents</td>
<td>$10,548,460</td>
</tr>
<tr>
<td>Short-Term Investments</td>
<td>$3,886,815</td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td>$503,291</td>
</tr>
<tr>
<td>Contract &amp; Receivable</td>
<td>$4,544,075</td>
</tr>
<tr>
<td>Prepaid Expenses, Deposits &amp; Other Assets</td>
<td>$1,490,762</td>
</tr>
<tr>
<td>Long Term Investments and Other</td>
<td>$5,648,342</td>
</tr>
<tr>
<td>Property &amp; Equipment (Net)</td>
<td>$6,751,595</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$33,373,340</strong></td>
</tr>
</tbody>
</table>

## Liabilities

<table>
<thead>
<tr>
<th>Liability Type</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable</td>
<td>$1,705,956</td>
</tr>
<tr>
<td>Contracts Payable</td>
<td>$935,895</td>
</tr>
<tr>
<td>Accrued Salaries and Vacation</td>
<td>$9,769,842</td>
</tr>
<tr>
<td>Other Accrued Liabilities</td>
<td>$1,610,930</td>
</tr>
<tr>
<td>Current Portion of Long-Term Liabilities</td>
<td>$188,623</td>
</tr>
<tr>
<td>Deferred Grant Revenue and Refundable Advances</td>
<td>$4,232,524</td>
</tr>
<tr>
<td>Contracts Payable and Other Long Term Debt</td>
<td>$2,672,104</td>
</tr>
<tr>
<td>Capital Lease Obligations</td>
<td>$424,398</td>
</tr>
<tr>
<td>Line of Credit</td>
<td>$3,000,000</td>
</tr>
<tr>
<td>Loan and Notes Payable</td>
<td>$270,356</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$24,810,628</strong></td>
</tr>
</tbody>
</table>

## Net Assets

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Without Donor Restrictions</td>
<td>$8,193,662</td>
</tr>
<tr>
<td>With Donor Restrictions</td>
<td>$369,050</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$8,562,712</strong></td>
</tr>
</tbody>
</table>

## Total Liabilities & Net Assets

<table>
<thead>
<tr>
<th>Total</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Liabilities &amp; Net Assets</td>
<td><strong>$33,373,340</strong></td>
</tr>
</tbody>
</table>

---

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GENOA HEALTHCARE PARTNERSHIP

Pacific Clinics partnered with Genoa Healthcare to provide on-site pharmaceutical services exclusively to Pacific Clinics’ clients at no cost.

Clients who are enrolled receive their medications from Genoa Pharmacy primarily by mail. The program serves approximately 150 clients per month.
Generous Donation to Keep Infants and Children Safe during Pandemic

BOARD MEMBER GREGORY A. BOWMAN, EDD CONTRIBUTES EQUIPMENT TO SANITIZE CLASSROOM TOYS

Curious about their world, young children often explore by touching: toys, blankets, books, you name it. At the height of the coronavirus pandemic, concern for the children kept employees at Pacific Clinics’ Head Start Program scrubbing and disinfecting, for countless hours, the objects and surfaces that populated the youngsters’ environment.

It was an overwhelming task. They needed help.

Longtime board member and retired school superintendent, Gregory Bowman, EdD, whose commitment to the Pacific Clinics mission spans 12 years of support and leadership, knew that help couldn’t wait.

At a moment in 2020 when the battle against COVID-19 was exhausting program employees, Bowman pledged $25,000 for the purchase of a Zono Ozone Cabinet.

Recognizing a serious need for general operating support, Bowman promptly added another $25,000 to his donation for a total of $50,000.

Deployment of the Zono device, described as “a viral disinfecting and bacterial sanitizing cabinet,” meant the Head Start Program was better able to keep its consumers and employees safe.

Employees now can clean and disinfect large quantities of classroom toys, materials and equipment at once—without the use of toxic cleaning products.

Bowman’s swift action helped maintain the quality and safety of the Head Start learning environment, says Wassy Tesfa, executive director of Head Start.

“For a dozen years, he has demonstrated his belief in and support of the work we do at Pacific Clinics,” Tesfa adds. “His latest contribution is especially timely, helping us meet the educational, emotional and health needs of the children and families served by the Head Start Program. We are grateful.”